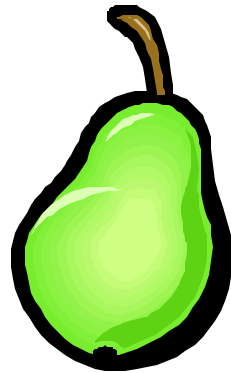


The U.S. Pear Industry

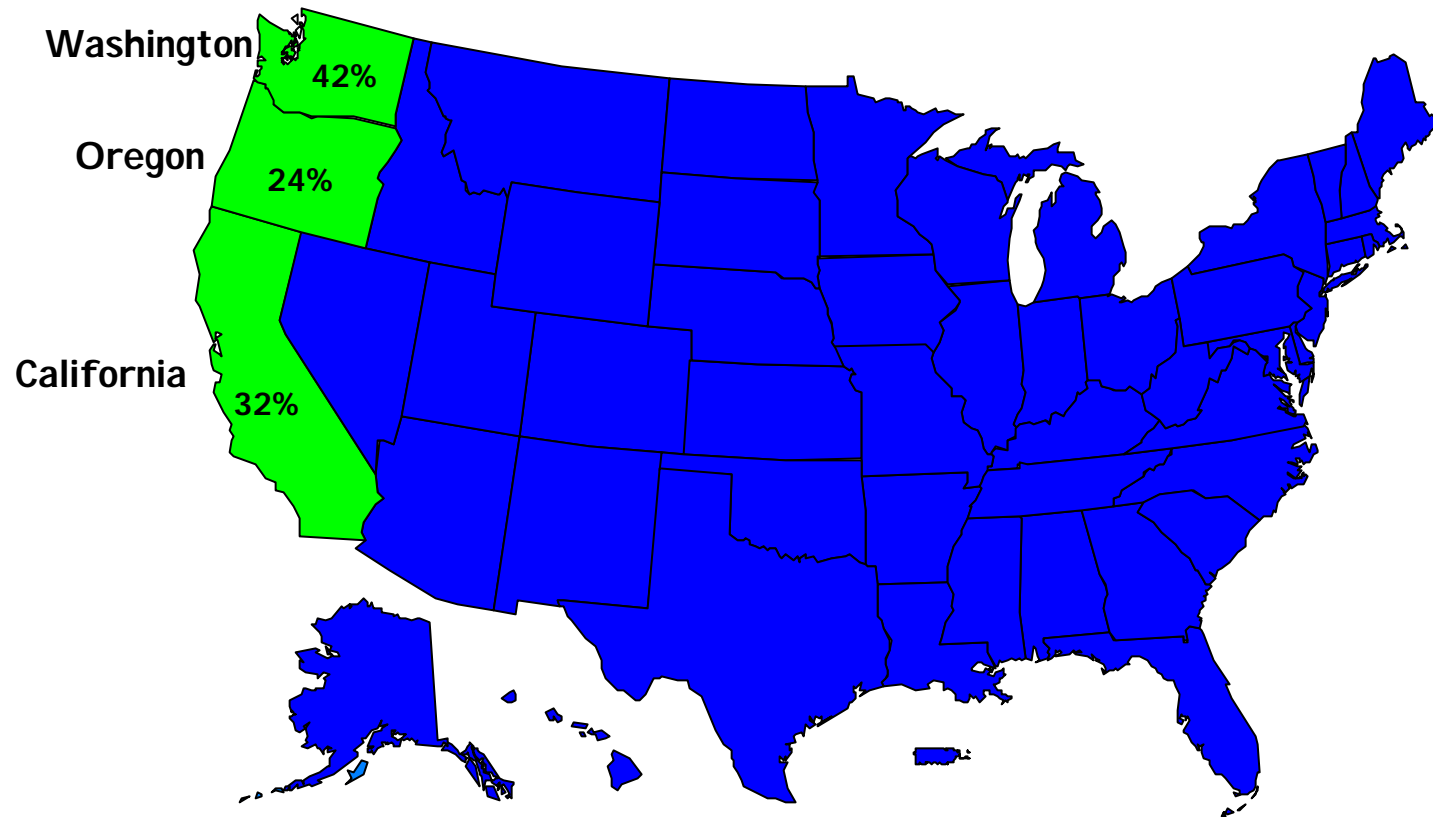


**Situation, Trends, and
Outlook**

The U.S. Pear Industry

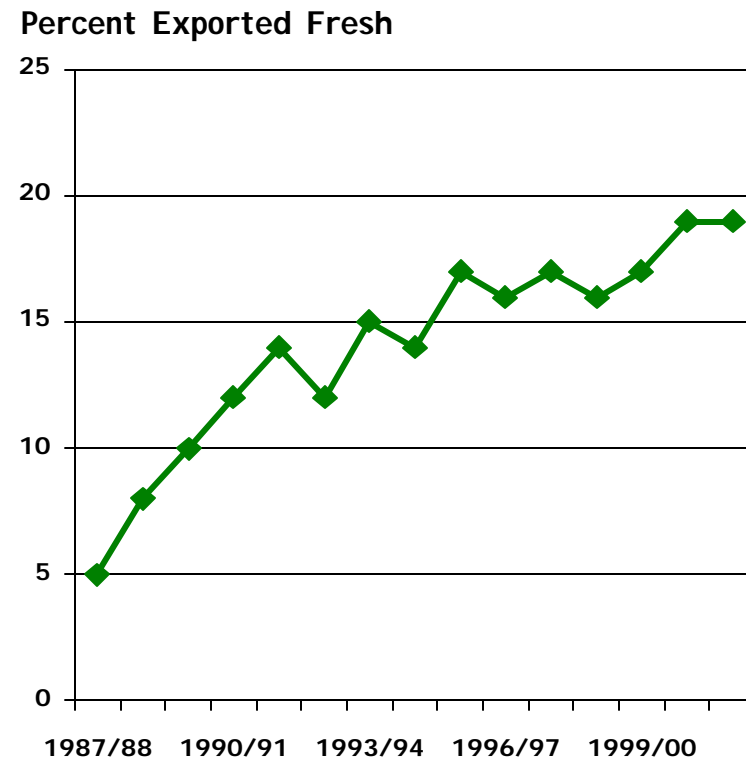
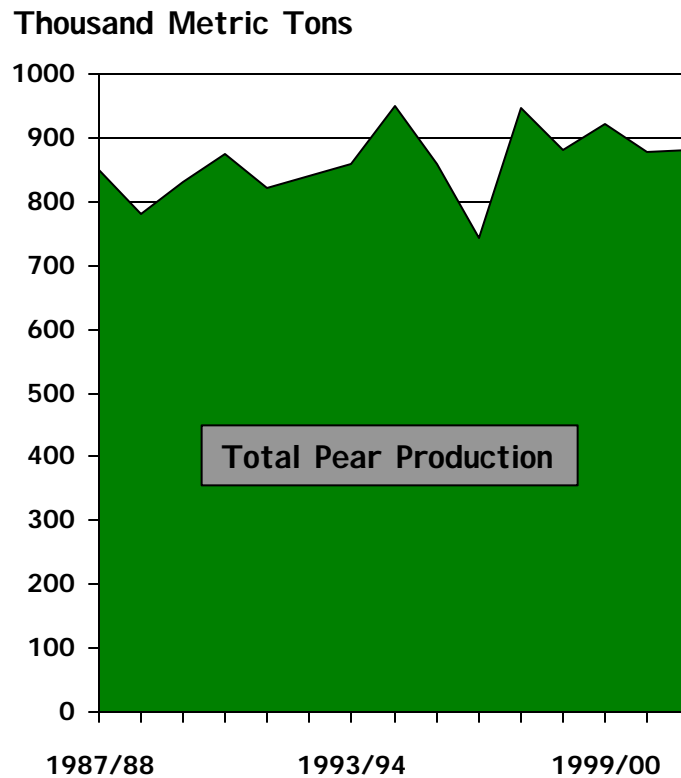
- Pears are grown commercially in 9 states.
- There are approximately 1,600 pear growers in Oregon and Washington only.
- Total pear bearing area is currently estimated at nearly 65,000 acres, with an average yield of 15 tons per acre.
- The US 2000/01 pear crop is valued at nearly \$300 million.
- Washington, California, and Oregon account for more than 95 percent of the US pear crop.
- Barlett pears are the main variety grown, accounting for a little over 50 percent of total production.
- Normally, about three-quarters of the US Bartlett crop is processed.
- US per capita consumption of fresh pears is estimated at around 3.5 pounds per year.
- About 40 percent of the US total pear crop is processed and almost 20 percent percent is exported fresh.

Three States Account for 97 Percent of the U.S. Pear Crop



Source: USDA National Agricultural Statistics Service

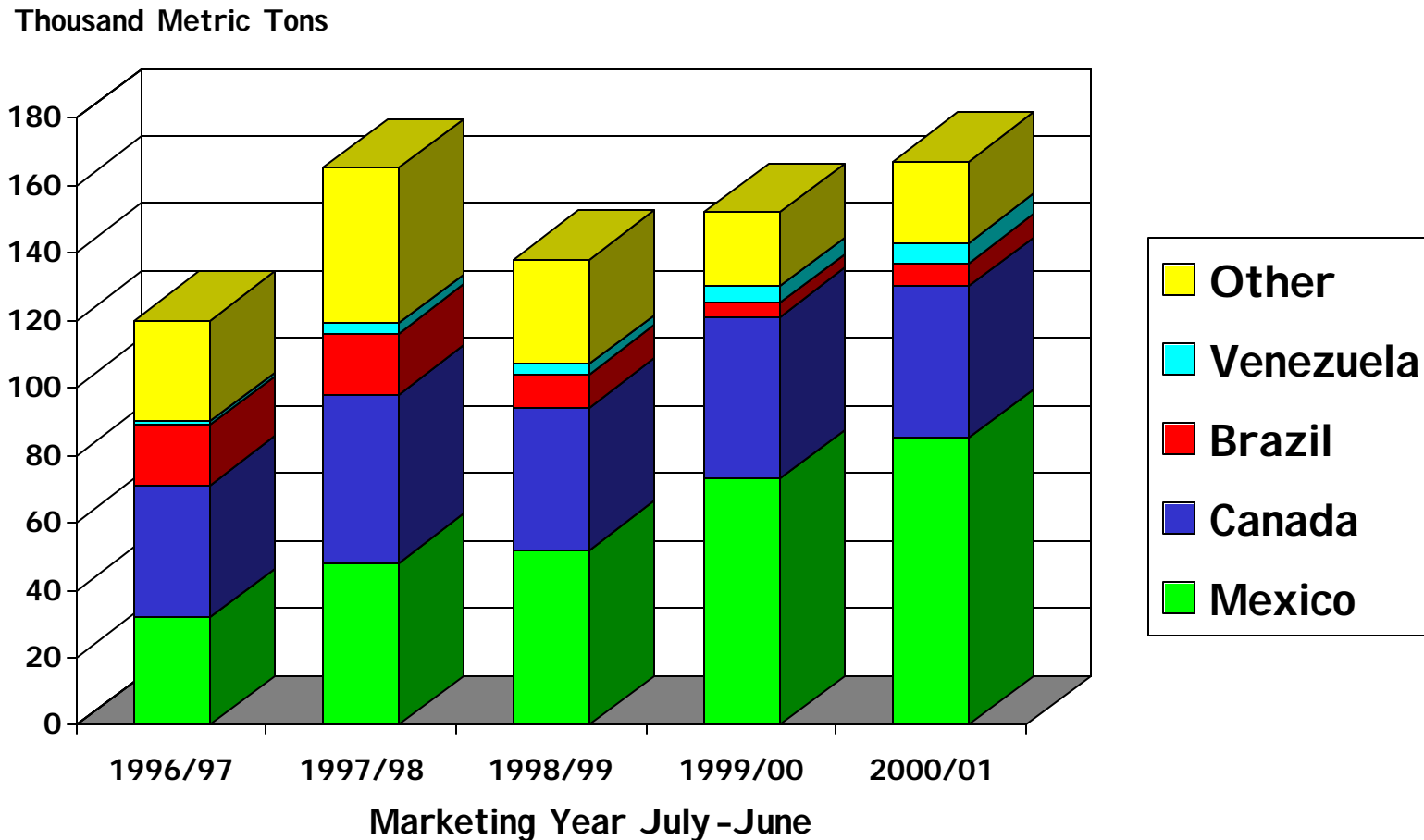
Exports Have Become a Critical Outlet for U.S. Pear Production



Marketing Year July - June

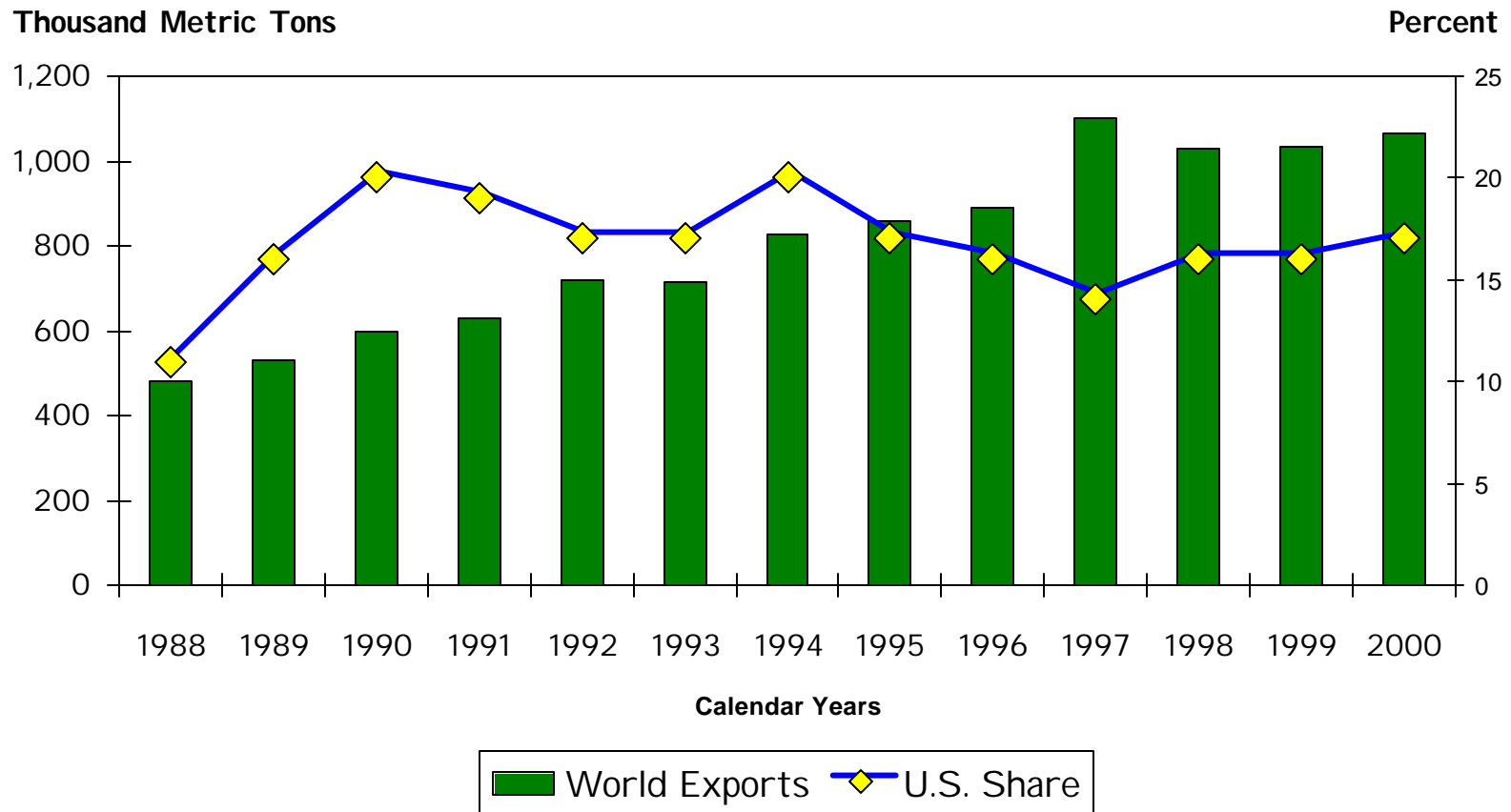
Source: USDA National Agricultural Statistics Service

Mexico Has Become the U.S. Main Export Market



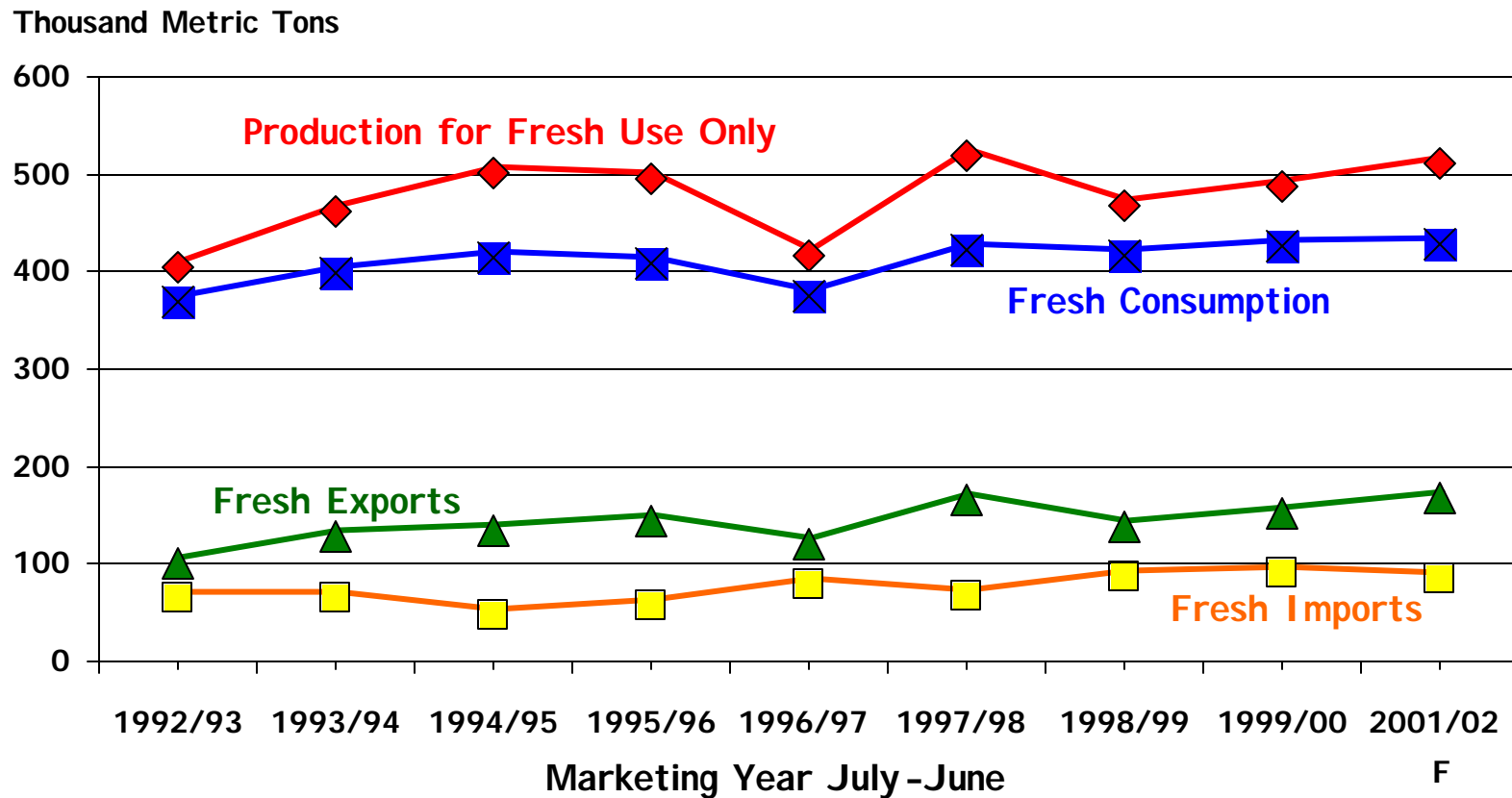
Source: U.S. Department of Commerce, Bureau of the Census

U.S. Share of World Pear Exports Holding



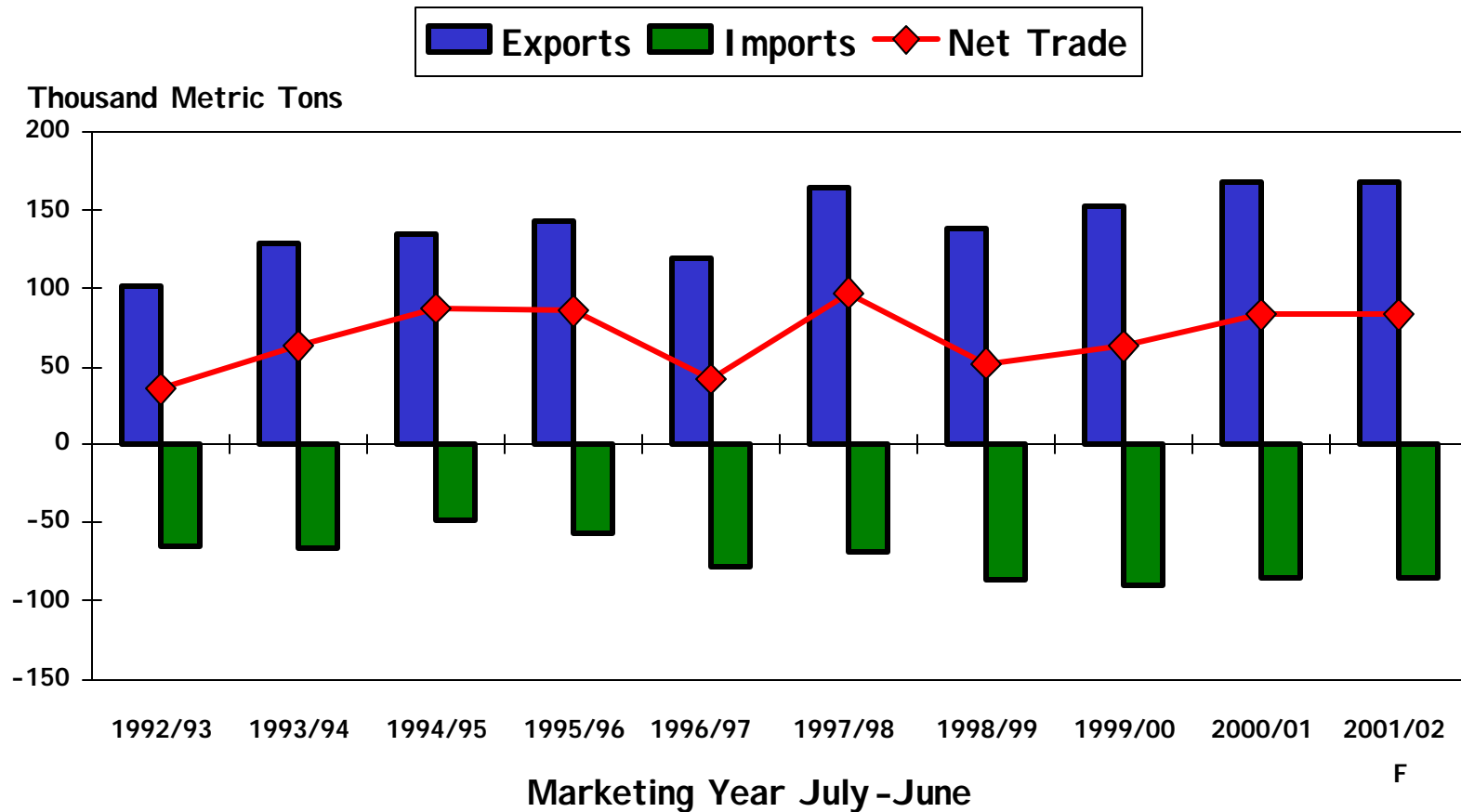
Source: Food and Agriculture Organization (FAO) of the United Nations

The U.S. Fresh Pear Market



Source: U.S. Department of Commerce, Bureau of the Census and the Economic Research Service.

U.S. Trade Balance in Pears



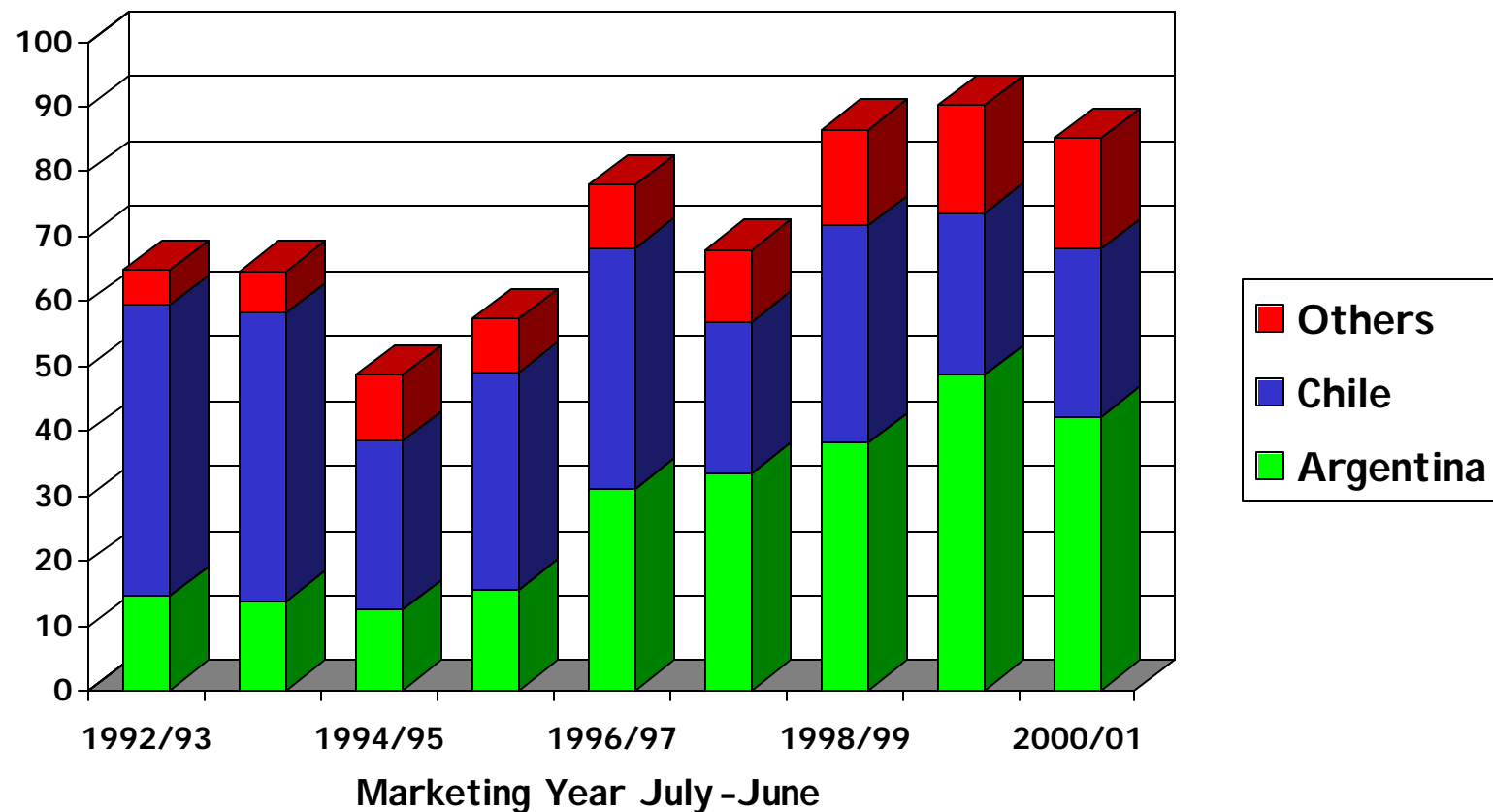
Source: U.S. Department of Commerce, Bureau of the Census and the Economic Research Service.

Selected Countries Import Tariff on Fresh Pears

Country	Tariff Import
Argentina	25%
Brazil	12.5%
Chile	8%
Venezuela	15%
Saudi Arabia	5%
Turkey	62.3%
Egypt	50%
India	40%
Japan	5%
Korea	50%
Philippines	10%
Taiwan	30%
Thailand	39%
United States	0

Argentina and Chile Supply Most of the U.S. Pear Import Market

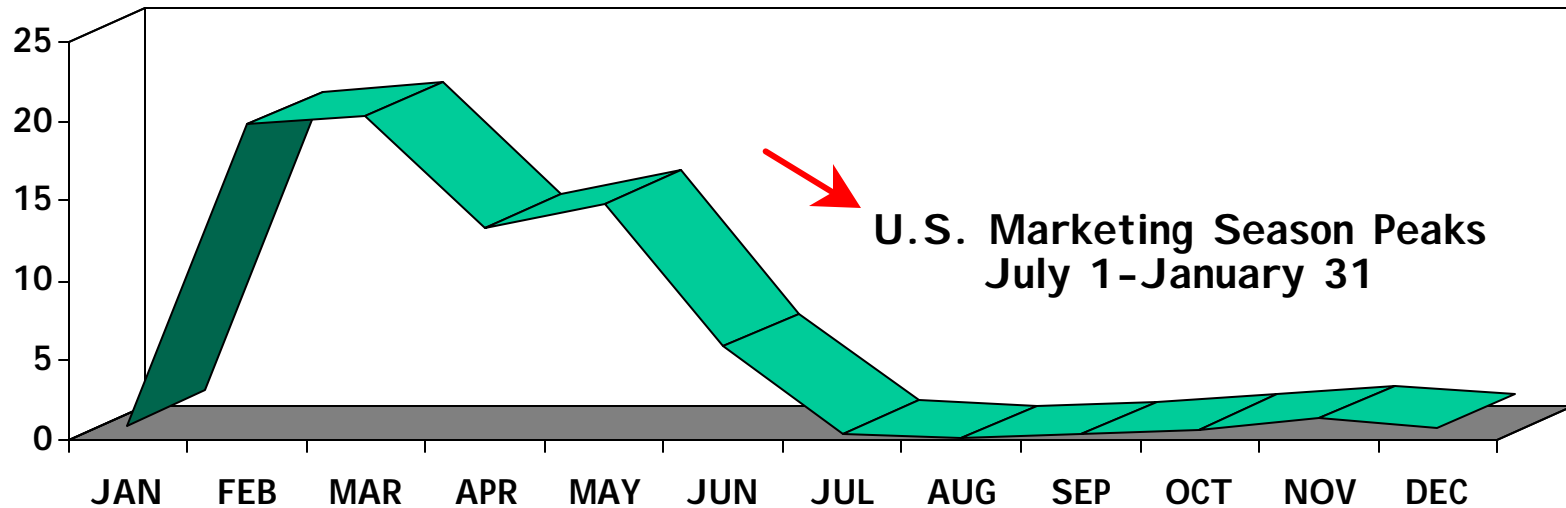
Thousand Metric Tons



Source: U.S. Department of Commerce, Bureau of the Census and the Economic Research Service.

U.S. Monthly Imports of Pears

Thousand Metric Tons



Averaged Monthly Imports in Calendar Years 1999-2001

Source: U.S. Department of Commerce, Bureau of the Census